Work Culture: Stress Management in Reducing Stress and Improving Organizational Performance

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Stress at work is an ever increasing problem in contemporary societies resulting in enormous cost both for the corporate organizations involved and the individual employees. These realities have led to employers looking into stress management techniques that can help reduce stress levels among employees and in turn enhance corporate performance. Data were collected from managers 52 corporations listed at the Nairobi Securities Exchange and were analyzed using multivariate techniques. The empirical results found that use of certain stress management techniques stress had a positive influence on corporate performance. These findings can provide managers with the necessary strategies that can help implement the most effective stress management techniques in their organizations.

Keywords: stress, stress manifestation, stress management and corporate performance

Introduction

The experience of work and stress is certainly not new in Kenya. Kenyans continue to experience stress as a result of hardships such as the recession, drought, and inflation among other factors. Ngeno (2007) concurs that employees have to contend with low salaries, lack of involvement in decision making, heavy workload, and few opportunities for promotion. Research conducted by Munali (2005) reveals that employees are reporting increased levels of stress which has led to poor health and consequently performance. Insecurity in Kenya contributed by availability of small arm and light weapons, political violence, and resource conflict has led to increased levels of stress among employees living in the affected regions (Kenya National Bureau of Statistics, 2010).

Recent trends have made it increasingly difficult for employees to adequately balance the responsibility of their jobs and their families, as employees work longer hours and take work home after normal working hours. This has resulted in more pressure placed on the work family relationship such that coordination of work, vacation schedules, and child care options have become very stressful (Aryee, Luk, & Stone, 1998). Many voices warn about the possible risks that could emerge if the human resource management ignores the effects of

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demotivated and unproductive workforce as a result of increase in stress levels (Earnshaw & Morrison, 2001). Organizations therefore need to respond to stress experienced by employees in order to enhance their legitimacy and obtain the resources necessary for their survival.

Previous studies by S. Sharma and J. Sharma (2008) have revealed that stress management skills work best when they are regularly conducted. Further studies show that employees will use different stress management techniques to mitigate the adverse effects of stress and improve performance at work, which in turn has positive effects on corporate performance (W. Y. Lee, S. H. Tsai, C. W. Tsai, & C. Y. Lee 2011). Stress management is an important concept in understanding how stress affects corporate performance (Perry-Smith & Blum, 2000). The goal of the study was an attempt to establish the influence of stress management on the stress and corporate performance relationship in the Kenyan context.

Materials

Stress is an adaptive response mediated by individual differences and psychological processes; that is a consequence of any external action, situation, or event that places excessive physiological, psychological, and behavioral demands on a person (Ivancevich, Konapske, & Matteson, 2006). Deshpande and Chopra (2007) posit that stress is an inherent characteristic of human life. It indicates the pressure people feel. As a result, people develop symptoms of stress that affect their performance. It is therefore important to understand situations that may lead to work stress and non-work stress and how they lead to physiological, psychological, and behavioral consequences which have been generalized as stress manifestation. Work stress and non-work stress are both a result of stressors caused by factors within the organization and outside the organization. These factors may lead to stress manifestation, which may negatively or positively affect performance. The reaction of the individual will depend upon how they interpret or appraise the situation and determine whether it is harmful, threatening, or challenging. The list of stressors that lead to work stress are long and range from high levels of organizational politics, inadequate career development opportunities, work overload and pressure to complete tasks within limited time. Non-work stressors are challenges and problems that people encounter during the non-working hours and can spill over to the work place hence affecting performance (McShane, Von Glinow, & Sharma, 2008). National surveys consistently show that marital difficulties, childcare challenges, and economic problems created by individuals' overextending their financial resources or hard economic times can create personal problems that may manifest themselves as poor performance at the workplace (Robbins, 2003). Therefore, the first step in understanding stress, is examining how work stress and non-work stress lead to stress manifestation, as they are very important in developing strategies to manage stress.

Stress manifestations are typically grouped into three general categories. These include physiological, psychological, and behavioral manifestation. Physiological manifestation includes immune system problems, where there is lessened ability to fight off illness and infection, high blood pressure, heart disease, and musculoskeletal system problems such as tension headaches and backaches. According to Basson (2000), profound physiological and endocrine changes that accompany fatigue and stress contribute to a loss of sexual desire in both men and women.

Stress also produces various psychological experiences including, lack of motivation, depression, and lower organizational commitment. Job dissatisfaction in fact is the simplest most obvious effect of stress. Job burnout and trauma are also extreme products of stress (Newstroom, 2007). In behavioral manifestation, stress has been identified as the fastest growing reason for unscheduled work absence and employee turnover. Other

behavioral aspects include changes in productivity, eating disorders, increased smoking or consumption of alcohol, violence, fidgeting and sleep disorders. Both organizations and individuals are concerned about stress and its effects and have devised different strategies to manage stress.

Ivancevich et al. (2006) contend that much of the stress experienced by people in industrialized nations originates in organizations and stress that originates elsewhere affects our behavior and performance in the same organizations. Stress management involves developing programs that improve the overall wellbeing of employees in the long run; these in turn have a positive impact on corporate performance. In an effort to improve financial and operational performance, organizations are now including stress management component as one of their strategic choices. This strategy will depend upon the size and resources of the organization. The organization may focus on primary prevention level which intends to reduce or eliminate the demand causing stress. It may also take the secondary prevention level which intends to modify the individuals or organizations' response to stress. The tertiary prevention level is intended to heal the individual or organizational symptoms of distress and strain (Nelson & Quick, 2009). Ivancevich et al. (2006) have identified a variety of approaches for preventing and managing stress. These include social support, individual, and corporate approach.

According to Overholser, Norman, and Miller (1990), social support is a contributing factor to the development of an individual's well-being and lack of it can lead to psychological and physical illness. Social support operates by providing some kind of buffer between people and the stress caused by work and non-work stress. Both the quantity and the quality of social relationship that individuals have with others appear to have a potentially important effect on the amount of stress they experience, as well as the likelihood that stress will have negative effects on employees' performance, as a result of poor mental and physical health (Ivancevich et al. 2006).

Social support sources include family members (immediate and extended). Families try to work at promoting positive relationships among members and attempts with varying degrees of success to arrange itself into a functional group so that it enables each member to meet their goals and objectives. More specifically families develop their own special styles or strategies for coping with stress imposed from outside or from within the family (Bloona, 2007). People are faced with perpetual uncertainty about their world and the issues within them. Social support is consistently cited as an effective stress coping strategy and reduces the health complaints experienced during periods of high stress. Billings and Moos (1982) examined the possible buffering effects of work and family resources in a sample of 294 families in the San Francisco Bay Area. They found that work and family resources moderated the relationship between stressors and outcomes including depression, anxiety, and physical symptoms. Other extra organizational support systems include the neighborhood we live in, the spiritual support groups we belong to, health professionals we consult, and self-help groups.

Both teams and groups in organizations provide a structure for the work and interaction of their members. A team's work and performance is said to be synergistic or greater than the work and the performance of an individual but its effectiveness relies on the satisfaction and wellbeing of its members. It therefore must be able to maintain the commitment of its members particularly during stressful times (Robbins, 2003). Supervisor support is the degree to which employees perceive that the supervisor offers employees support, encouragement, and concern. Supportive supervisors will ensure that their staff has access to the resources they need at work. It is also important that supervisors allow time for employees to develop and nature their social support networks as they are effective at reducing work stress (McShane et al., 2008).

Individual approach to stress management includes escaping stress by requesting for transfers, finding alternative employment, or even taking early retirement. According to Robbins (2003), noncompetitive physical exercise such as aerobics, walking, jogging, swimming, and riding a bicycle has long been recommended by physicians as way of dealing with excessive stress levels. Employees can also adopt stress reduction techniques such as meditation, hypnosis, biofeedback, and positive thinking. An understanding and utilization of basic time management principles can help individuals cope better with tension created by job demand such as constant rushing, missed deadlines, work overload, and the sense of being overwhelmed, insufficient time to rest, and indecision. Kreitner and Kinicki (2007) have noted that these techniques only relieve the symptoms rather than eliminate the stressor. The recommendation is for employers to use broader approaches to manage stress.

Corporate approach to managing stress is characterized by organizations provision of personal leave, flexible work time, telecommuting, child care support services, and redesigning jobs to help employees experience a better balance between their work and personal life. Sabbatical leaves are programs created to encourage stress relief and personal education. Newstrom (2007) points out that sabbatical leave adds to corporate flexibility and raises employee competence and esteem. According to Ivancevich et al. (2006), wellness programs also known as health promotion programs focus on the employees overall physical and mental health. They typically provide workshops for people to quit smoking, control alcohol consumption, improve nutrition and diet control. Simply offering wellness programs does not guarantee positive results for either employers or the sponsoring organizations. Successful programmes need top management and union support which involves philosophical and material support. Empirical research conducted by Spell and Blum (2005) contend the EAPs give the organization a caring nature and knowing these programs exist can actually reduce the stress experienced by employees and enhance organizational performance. The next section focuses on corporate performance.

Organizational performance is the outcome of the activities of the company. Whatever management decision is made within a corporation is expected to have a relationship with performance, hence its effectiveness. However measuring corporate performance has been a major challenge for scholars and practitioners as well. Staw (1986) proposes that performance be staged at the level of the individual, group, or organization. Dyer and Reeves (1995) proposes four possible outcomes, which include human outcomes such as employee turnover and productivity; organizational outcomes such as: productivity and service quality; financial accounting outcomes such as: return on assets and profitability, and finally use of capital market outcomes such as stock price and market growth resource.

Similarly, Kaplan, and Norton (1996) balanced score card indicate that corporate performance not only includes financial measures but also customer criteria's such as: customer satisfaction and retention; internal business processes such as best practices and innovativeness. They also argue that employee criteria's such as learning and growth be included as corporate performance measures. Therefore, organizations need to regularly scan their operating business environment and design relevant strategies to optimize their profitability, achieve shareholder value and responsible corporate citizens. Empirical studies advanced in these area show that stress may directly affect corporate performance. The studies further report, that stress is a major contributing factor to corporate inefficiency, high staff turnover, absenteeism, decreased quality and quantity output and increased health care cost (Kemery, Mossholder, & Bedian, 1987; Salami, Ojokuku, & Ilesnami, 2010). Robbins (2003) concurs and reports that stress costs USA employers \$200 billion annually in absenteeism, reduced productivity, employee turnover, accidents, worker's compensation and direct medical, legal and insurance fees.

Both organizations and individuals are highly concerned about stress management and its impact on the stress, corporate performance relationship. Corporations continually seek to improve managerial communication skills, empower employees through participation, and redesign jobs to be more fulfilling in order to enhance performance. Research studies conducted by Saundlund and Norlander (2004) revealed that senior adults who had undergone tai chi, a form of yoga and exercise noted that there was improvement in their overall psychological wellbeing which is associated with positive effects on performance. Empirical research conducted by Konrad and Mangel (2000) examined the impact of work life programs on firm productivity in a national sample of 658 USA organizations. They measured work life programs as a composite work life index, which included onsite day care, extended maternity leave, and sick child care programs. Productivity was measured in terms of logarithms of sales per employees. They found that organizations that had extensive work-life programs reported higher productivity levels.

Studies conducted by Wang and Walumbwa (2007) found that flexible work schedules were positively related to organizational commitment, reduced turnover, and increased productivity. The impact of substance abuse on the workforce plus a heightened recognition that employees' general mental health affects productivity has stimulated the development of wellness programs and work life programs. According to Cole (2005), stress management programs are important strategies for coping with stress, and are likely to be found in any well managed organization that sees its employees as its biggest single investment as well as one of its principal stakeholders.

Studies by Day and Bedian (1991) reveal that supportive work environments are associated with improved workplace performance and higher corporate performance. Empirical studies conducted in Turkey by Babin and Boles (1996) found that increased perception of a supportive management team reduces role stress and increases job satisfaction. Studies conducted in the USA by Philips et al. (2000) also reveal that male employees who got more spousal support on their careers performed better. Research conducted by Marcinkus, Whelan-Berry, and Gordon (2007) also found that work based social support was positively associated with job satisfaction and organizational commitment.

The schematic diagram presented above shows the relationship between four variables under study, stress, stress manifestation, stress management, and corporate performance. Stress is the independent variable, while corporate performance is the dependent variable. Stress manifestation is the intervening variable, while stress management is a moderating variable.

The study proposed the following hypotheses as depicted in Figure 1:

H₁: There is a relationship between stress and stress manifestation.

H₂: There is a relationship between stress manifestation and corporate performance.

H₃: The strength of the relationship between stress manifestation and corporate performance depends on stress management.

H_{3a}: The strength of the relationship between stress manifestation and corporate performance depends on social support.

H_{3b}: The strength of the relationship between stress manifestation and corporate performance depends on corporate approach to stress management.

H_{3c}: The strength of the relationship between stress manifestation and corporate performance depends on individual approach to stress management.

Figure 1. Model of the relationship between stress and corporate performance.

Methods

The study adopted a cross sectional survey of fifty two (52) foreign and local companies listed at the NSE where top managers were the respondents.

Results

Test of Hypotheses

Table 1

Regression Results for Stress and Stress Manifestation

Variables	Physiological stress manifestation			Psychological stress manifestation			Behavioral stress manifestation		
	B	SE	β	B	SE	β	B	SE	β
Work stress	0.16	0.04.	0.17*	0.16	0.04	0.18*	0.15	0.04	0.16*
Non work stress	0.27	0.04	0.28*	0.37	0.04	0.36*	0.29	0.04	0.29*
	R = 0.39 R ² = 0.14 F Value = 47.75 p value < 0.001			R = 0.45 R ² = 0.20 F value = 71.04 p value < 0.001			R = 0.38 R ² = 0.14 F value = 44.98 p value < 0.001		

Note. * $p < 0.05$.

The results of the regression analyses in Table 1 indicate positive and significant relationships between stress and physiological stress manifestation. The bivariate statistics indicate $R = 0.39$ and $R^2 = 0.14$. The bivariate correlation accounted for 14 percent of the variance in physiological manifestation. The model was significant with an F ratio of 47.75 at $p < 0.001$. Work stress had $\beta = 0.17$ at $p < 0.001$, while non-work stress had $\beta = 0.28$ at $p < 0.001$, which is an indication that both were statistically significant. The significance of the

bivariate relationship between stress and physiological stress manifestation was assessed and the results were as follows: R was equal to 0.45 indicating that the relationship was positive and statistically significant. R^2 was equal to 0.20 meaning that stress can account for 20% of the psychological stress manifestation. The F ratio was 71.04 at $p < 0.001$ showing a significant level of predicting the results using the model. Work stress had $\beta = 0.18$ at $p < 0.001$, while non-work stress had $\beta = 0.36$ at $p < 0.001$ indicating that both were statistically significant. Similarly, the bivariate relationship between stress and behavioral manifestation was assessed and led to R that was equal to 0.38 indicating that the relationship was positive and statistically significant. The R^2 was equal to 0.14 accounting for 14 percent of behavioral stress manifestation. The F ratio was 44.98 at $p < 0.001$, which is an indication, that the model was significant at predicting the results. Work stress had $\beta = 0.16$ at $p < 0.001$, while non-work stress had $\beta = 0.29$ at $p < 0.001$ meaning they were both statistically significant.

Table 2

Stress Manifestation and Corporate Performance

Variables	Corporate performance		
	B	SE	β
Physiological stress manifestation	-0.080	0.09	-0.045
Psychological stress manifestation	0.208	0.09	0.125**
Behavioral stress manifestation	0.03	0.09	-0.154**
$R = 0.12$ $R^2 = 0.015$ $F \text{ value} = 4.205$ $p \text{ value} = 0.015$			

Note. * $p < 0.05$.

The results of the linear regression analyses presented in Table 2 show that R value was equal to 0.12 indicating there is a positive relationship between stress manifestation and corporate performance. The R squared (R^2) value was equal to 0.015 meaning the factors making up stress manifestation can explain 1.5% of corporate performance. The regression analysis also generated the following coefficients. Psychological stress manifestation had a significant positive effect on corporate performance with $\beta = 0.125$ at $p < 0.05$. Behavioral stress manifestation had negative effect on corporate performance with $\beta = -0.154$ at $p < 0.05$, while physiological manifestation had no significant effect on corporate performance.

Table 3

Moderating Effect of Social Support on the Relationship Between Stress Manifestation and Corporate Performance

Interactions	B	SE	β	T	P
Physiological stress manifestation $\times$ social support	-0.19	0.15	-0.45	-1.238	0.216
Psychological stress manifestation $\times$ social support	0.19	0.14	0.46	1.266	0.206
Behavioral stress manifestation $\times$ social support	0.43	0.14	1.0	3.032	0.003*
Model 1	$R^2 = 0.08$, $\Delta R^2 = 0.04^*$ $F \text{ Change} = 7.988$, $p = 0.001$				

Note. * $p < 0.05$.

The results of the interactions between behavioral stress manifestation and social support where $\beta = 1.0$ at

$p < 0.05$ show a moderated effect. The results of the bivariate correlation analyzed showed that F change = 7.988 with $p = 0.001$, $R^2 = 0.08$ and $\Delta R^2 = 0.04$. The significant change in F showed that including the interaction between, behavioral stress manifestation and social support improved our ability to predict corporate performance.

Table 4

Moderating Effect of Corporate Approach to Stress Management on the Relationship Between Stress Manifestation and Corporate Performance

Interactions	B	SE	β	T	P
Physiological stress manifestation $\times$ corporate Approach to stress management	-0.24	0.10	-0.56	-2.290	0.022*
Psychological stress manifestation $\times$ corporate Approach to stress management	0.20	0.11	0.49	1.764	0.048*
Behavioral stress manifestation $\times$ corporate approach to stress management	0.10	0.10	0.25	0.974	0.330
Model 1	$R^2 = 0.06$, $\Delta R^2 = 0.02^*$ F change = 3.595, $p = 0.014$				

Note. * $p < 0.05$.

The results in Table 4 show that when the interactions are entered in the regression model, there is a significant improvement in the model with ΔR^2 improving by 2 percent. The results of the interaction between physiological stress manifestation and corporate approach to stress management are significant with $\beta = -0.56$ at $p < 0.05$, while psychological stress manifestation and corporate approach to stress management were also significant with $\beta = 0.49$ at $p < 0.05$. The results of the bivariate correlation are also significant with F change = 3.595 with $p = 0.014$, $R^2 = 0.06$ and $\Delta R^2 = 0.02$. The results indicate that corporate approach to stress management had a moderating effect on the relationship between stress manifestation and corporate performance.

Table 5

Moderating Effect of Individual Approach to Stress Management on the Relationship Between Stress Manifestation and Corporate Performance

Interactions	B	SE	β	T	P
Physiological stress manifestation $\times$ individual Approach to stress management	0.01	0.13	0.01	0.028	0.977
Psychological stress manifestation $\times$ individual Approach to stress management	0.17	0.12	0.41	1.406	0.160
Behavioral stress manifestation $\times$ individual approach to stress management	0.02	0.08	0.03	0.139	0.120
Model 1	$R^2 = 0.03$, $\Delta R^2 = 0.01^*$ F Change = 1.399, $p = 0.248$				

Note. * $p < 0.05$.

The coefficients of the interactions were not significant. The results of the bivariate correlation when analyzed showed that F change = 1.399 with $p = 0.248$, $R^2 = 0.03$ and $\Delta R^2 = 0.01$, these two were not significant, even though all interactions had positive betas none was significant.

Conclusion

The findings on hypothesis 1 revealed that stress experiences such as work over load, lack of career

advancement, difficult coworkers, job insecurity, difficult customers, concern about general health and financial constraints among others had a significant impact on stress manifestation, especially psychologically manifestation with anger and anxiety being reported by most respondents. Individuals also reported experiencing physiological consequences of stress such as headaches and high blood pressure. Behavioral stress manifestations such as poor sleeping patterns and poor time management were also some of the effects that participants in the study reported. These findings appear to support previous studies by Everly and Benson (1989). According to their stress model, overstimulation of the human body leads to wear and tear and eventual breakdown of target organs and systems.

The results on the test of hypothesis 2 indicate that no excesses of headaches, high blood pressure, heart disease, constipation, nausea, heartburn, or ulcers were reported among the respondent. This explains why physiological stress manifestation was not significant. The findings appear to be in line with the research conducted by Deschamps, Dargner, Badinier, Machud, and Merle (2003). It is important to note that studies have revealed that organizational commitment is a function of several variables. These include emotional intelligence, participative decision making and job satisfaction (Salami & Omole, 2005). Highly committed employees demonstrate a willingness to share and make sacrifices required for the organization to achieve its performance goals. This was confirmed by the results of the regression showing that psychological manifestation had a positive effect on corporate performance. Behavioral manifestation had a negative effect on corporate performance. These may be explained by the respondent aggressive, forceful, and competitive nature. This may lead to employees becoming frustrated by the work situation, getting irritated with the work efforts of others, and being misunderstood by their supervisors or manager (Luthans, 2008).

The results of hypothesis 3 confirm that corporate approach to stress management, level of education, and personality play an important role in the relationship between stress manifestation and performance of companies within the NSE. Specifically the study revealed that social support was recognized as an effective moderator on the stress manifestation and performance relationship (Park, Wilson, & Lee 2004). Even though, individual approach to stress management focuses on aspects, such as diet and nutrition and physical exercise among others. These concepts have only gained popularity in Kenya in the last few years as experts advise people to use these strategies to manage diseases such diabetes, high blood pressure, cancer, HIV/AIDS among other diseases. Unfortunately, few places offer the diets recommended by medical experts and many of the NSE workers have to make do with the many fast food joints spread all over the city.

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